



VACANCY

STREET SALES OFFICER

Vodafone Vanuatu is seeking a Street Sales Officer to be based in **Port-Vila**.

Mission

The mission is to ensure that:

- **The brand value of the company always on top of mind and to make Vodafone Vanuatu as first choice for the business partners.**
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Function

Basic activities important to follow on day-to-day basis:

- Achieving daily and monthly sales target and report to immediate supervisor
 - Relationship building with business partners and customers;
 - Researching the market and related products;
 - Presenting the product or service in a structured professional way face to face to business partners;
 - Stock and Cash management;
 - Build retailers network;
 - Market trend update;
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Competences:

1. Knowledge

- Secondary school graduates
- 2-3 Years' experience in similar position
- Have basic knowledge on microsoft Word and Excel
- MUST Have a Valid Driver's License

2. Skills

- Fluent English/French and Bislama
- Excellent written and verbal skills
- Analytical thinking
- Ability to work on a transversal way, understanding all the needs of the different entities
- Good planning and organizational ability
- Strong understanding of customer and market dynamics and requirements.
- Proven leadership with good communication and interpersonal skills.

3. Personal characteristics

- Take initiative to do things
 - Reliable / Adaptability / Honesty
 - Ability to work under stress
 - Sense of Service
 - Conscientious and rigorous
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Interested applicants for the above position may send in their application and CV addressed to HR Coordinator, P.O. Box 146, Port Vila, or christina.meltetake@vodafone.com.vu before on **Friday 15TH July 2022**.